



Buckhill Managed Services

*Established for over 10 years, we are a company you can trust to deliver quality and results when it matters*

Buckhill Ltd – [www.buckhill.co.uk](http://www.buckhill.co.uk)

 @BuckhillLtd



# How can we help?

As your technology partner, we provide Linux Managed Services for mission-critical infrastructure

When working with us we consider ourselves your technology partner and not just another Managed Service vendor. We make this statement as we understand not just the networking and operating system, but also the software and messaging platforms running on the OS. We diagnose problems at the lowest level and look for innovative solutions to resolve those problems to ensure your business operates smoothly and efficiently.

As a mix of software developers, network and database engineers and Redhat certified system administrators, we work together as a team to ensure your services remain online, no matter the issues presented to us.

When you engage with us, we provide not just an individual engineer, but a collective pool of knowledge from a team who have gained invaluable experience looking after mission-critical infrastructure.

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# Managed Services Synopsis

## Linux Managed Services

Fully supporting all major Linux operating systems, including Redhat, Ubuntu, CentOS, Fedora, SuSE and Debian

## Cloud Certified

We are AWS Certified partners, but also work with Rackspace, Google, Softlayer and more

## Proactive Security and Pen Testing

Working with penetrating testing companies and tools we proactively monitor your networks

## Redhat Certified Engineers

Our engineers have years of real world experience managing Redhat networks

## Complying to ISO27001

Our offices and work processes comply with ISO27001 standards, independently verified

## 24/7 Emergency Options

Service contracts can be upgraded to allow for 24/7 emergency engineer coverage

## Database Engineering Experts

We manage very large MySQL databases (400+GB) and can also support MongoDB / NoSQL

## MySQL Performance Audits

We can perform audits and recommend MySQL performance enhancements

## Project Management Included

We include project management with every engineer assigned to you to ensure smooth operations

## Software Engineering Focused

Our team are not just network or OS admins but software engineers able to diagnose complex issues



## Benefits to your business

- Highly cost effective - simple pricing model makes our Managed Services excellent value with predictable costs
- Working alongside in-house engineers complementing your existing assets, or completely outsource to us
- Working with you from conception, to systems architecture, through to completion and ongoing support
- Able to work in collaboration with you and your customers with white label options
- Providing both proactive and reactive support services, with optional 24/7 coverage and SLAs
- Licensing management – procuring the correct licenses on your behalf
- On-site engineers suitable for sensitive data environments available upon request

We have been providing Managed Services worldwide for over 10 years



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*"We are delighted with our choice of service provider, and have nothing but good things to say about Buckhill. Stuart and his team have acted with a high level of professionalism and competence in all respects. We cannot recommend them highly enough ..."*

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**LINEX**

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**Matthew Dickinson**  
Director – Linex Systems, UK

We have been providing Managed Services worldwide for over 10 years



“ *It took my company many years to find Buckhill and they are now a vital business partner to the business going forward. I would not hesitate to recommend them.* ”

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**Mark Rhoder**

Head of ATE and Special Risks – [DAS Group](#)

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“

*Buckhill were very helpful scoping up a vastly improved and flexible server environment - from the very first phone call we were able to define the problem and agree on a route towards solution. The project was completed with the minimum of fuss, on time and on budget. Real time technical support was available throughout the process and we now have a vastly improved operational environment that is future proofed for our strategic objectives. We are very happy with the results and have quickly realised the ROI.*

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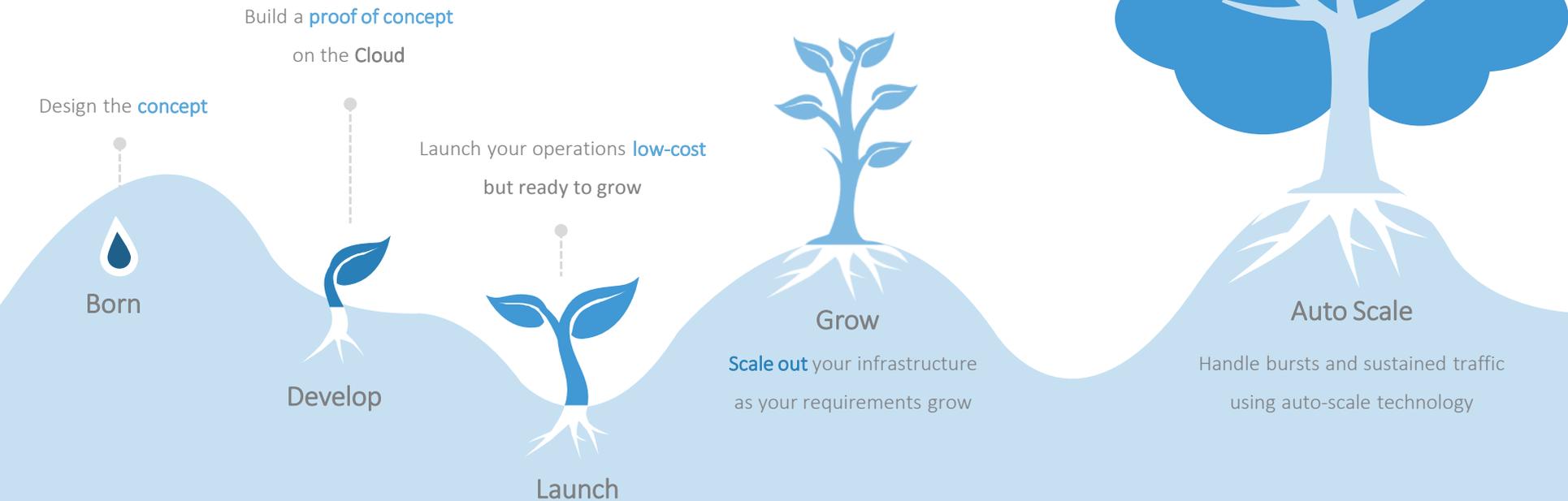
Iain Wilcox

Marketing Director – Digitonic, UK



# Cloud IaaS

We create **auto-scalable** cloud infrastructures



*We support various Cloud providers, such as AWS, Rackspace, SoftLayer, Google and more. We can also build private clouds using OpenStack technologies.*

# Pricing Model

Our managed services are available in two flavours, **proactive** and **reactive**

## ❖ Reactive Managed Services

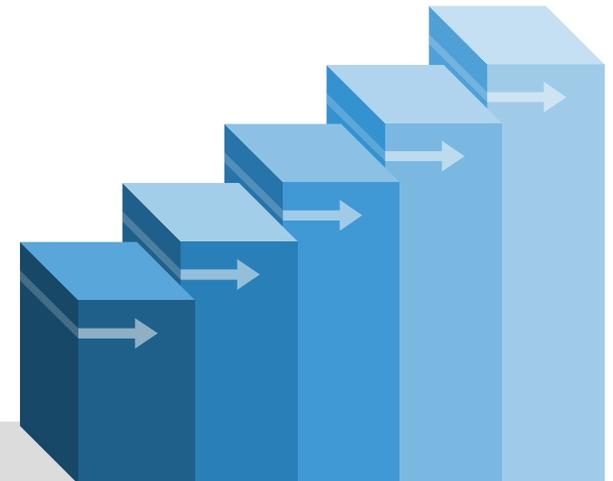
- Suitable for start-ups and/or low-cost, low risk systems
- Small monthly retainer which includes 24/7 monitoring
- Pay-as-you-go support model, priced by the hour, charged in 15 minute blocks

## ❖ Proactive Managed Services

- A fully managed network and hosting environment which includes 24/7 monitoring and access to network, database, operating system and software engineers
- Proactive upgrades of security patches, kernels and base OS
- Optional 24/7 coverage and SLAs

## ❖ No Hidden Fees

- Both options offer transparent pricing with contractually agreed hourly rates
- Fixed cost and longer term 3 and 5 year contract options available
- Dedicated project manager and technical lead





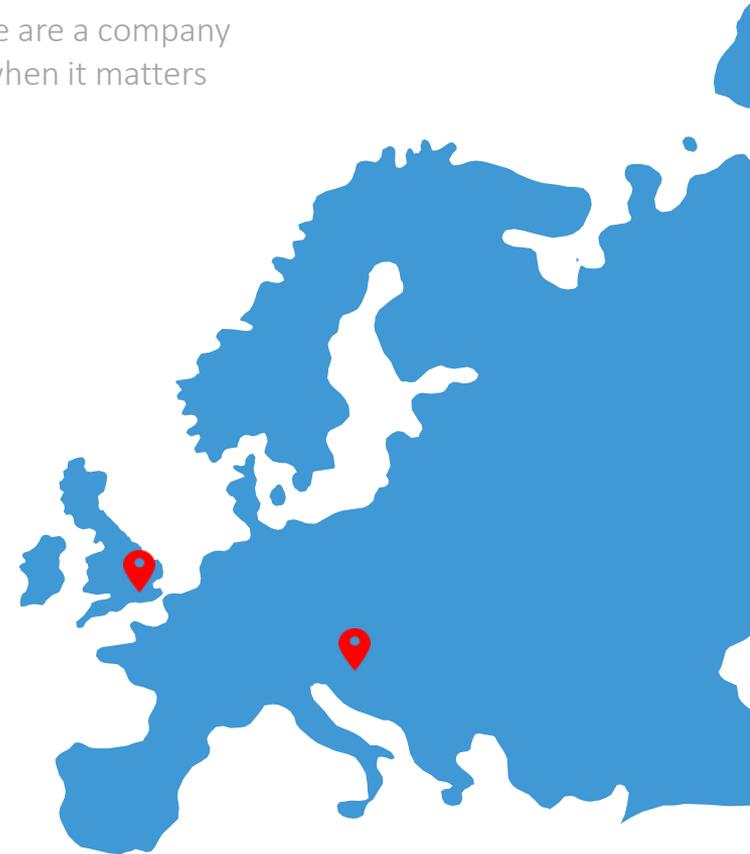
# Who are we?

Buckhill Ltd - Established for over **10 years**; we are a company you can **trust** to deliver **quality** and **results** when it matters

We are a highly motivated and proficient team of technology experts with considerable experience in solving real world IT problems and implementing best practice solutions. Our operations comply with ISO 27001 policies.

We have extensive knowledge and experience gained through a diverse range of projects undertaken in various sectors over the years.

Our commitment to on-going in-house research and development ensures we remain at the forefront of technology, but also benefits our clients, as we only provide the very best this industry has to offer.



# Contact us to see how we can help

Thank you for taking the time to read our presentation

Stuart Buckell  
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