

ANTHONY JONES INSURANCE BROKERS

# Giving you the security you need from the name you can trust

**Specialist commercial motor and fleet  
management insurance broker**

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## What's happening to the cost of fleet insurance?

Insurance premiums are rising, rapidly for those customers unfortunate to have suffered claims or with insurers less experienced in providing sustainable risk transfer over longer periods.

There are a number of reasons:

- Claims frequency is starting to increase as roads get busier and the cost of fuel remains stable
- Severity of personal injury costs - insurers increasingly wary of catastrophic costs
- Claims cost inflation for third party property damage and own damage
- Increased technology in vehicles and the exchange rate having an impact on parts and labour costs
- Claims culture, particularly around whiplash and credit hire
- No win no fee lawyers

Premium reductions, or at least stability in charges, are increasingly difficult to obtain even where the claims experience and attitudes to risk management are favourable.

Gone are the days when insurance brokers found insurers climbing over themselves to underwrite motor fleets regardless of the quality of the risk or the broker. Never has it been more critical to choose an experienced broker, such as Anthony Jones.



## Why choose Anthony Jones for your commercial motor and fleet insurance?

Anthony Jones is at the frontline in providing insurance and risk management solutions for the commercial motor fleet sector. Our capability in the market is highly regarded by our customers and the insurers we trust to protect businesses.

We work closely with all insurers in this sector from established household names to syndicates and specialists at Lloyds. Our knowledge of not just cover and price, but also our ability to provide bespoke individual customer solutions with insurers gives us the platform to consistently win and retain transport customers and motor fleet business.

Not all insurance brokers are the same and when it comes to managing claims we believe this to be absolutely true. Make sure you understand what service your broker is offering other than just advising on an insurer and telling you the cost.

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## What can you expect when you choose Anthony Jones as your insurance broker?

We have a dedicated commercial motor fleet team who deal with very varied customer needs across a wide spectrum of commercial motor and fleet risks.

Every customer has their own dedicated motor expert they can turn to. They are totally focused on providing the right solution to protect your business and take a personal interest in understanding your business inside out.

Our motor team continues to demonstrate proven buying power, which is especially needed in the current environment of rising claims frequencies and costs. Motor fleet and transit costs are likely to be more pressured in the future. The customers we have and attract look for the assurance of a specialist broker able to present attitudes to risk, claims management and insurer experiences to the market.

Our presence and status in the market has never been more important, given the multitude of legislative, financial and social factors impacting vehicle operator costs.



## How can Anthony Jones help with managing risk and meeting legal obligations?

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At Anthony Jones we can help you meet your legal obligations. Irrespective of the size of your fleet, we can work with you to look at the practices and procedures within your organisation to understand and manage risk. We look at it both in terms of the exposure to your organisation from a regulatory perspective and the real risk of imprisonment for both your driver involved in a fatal road traffic collision, as well as others within your organisation.

To protect your driver's interests and your organisation you must ensure legal representation is available immediately. We are partnered with DAC Beachcroft Motor Prosecutions team to make sure this happens. The team has a formidable reputation defending the most serious motoring offences both with criminal prosecutions and the appropriate advice around the inevitable civil claim and insurance considerations.

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## Claims handling

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Claims - it's what you buy after all and it never ceases to amaze us the number of brokers who leave their customers to deal direct with insurers and don't put enough energy into helping customers through what can be an emotional and distressing time.

We believe that claims communication is a critical part of how we help our customers. Early notification is essential – it helps us to manage the claim and ensure we are more likely to be able to defend liability and recover costs from third parties.

Our experience at Anthony Jones has led us to introduce a simple online solution, accessed via our website, that will enable you to report accidents to us simply and quickly.

No one likes unpleasant surprises so we focus on managing your claims from notification to conclusion. Establishing liability, challenging decisions and discussing quantum are all areas we look to help customers with. This can be by us simply dropping you an update via an email or a call, to regular formal claims review meetings with our larger customers.



## What our existing motor fleet and transport customers say about us

"Anthony Jones Insurance brokers have provided us with both an invaluable and exceptional level of service for almost 20 years now. Throughout the years, their continual and 24 hour bespoke service has been of great benefit to our company. The standard of care on not just a professional but a personal level remains second to none. They continue to remain up to date with the ever changing face of haulage, with their knowledge and expertise in all environmental and public liability issues guiding our practice and easing our workload. On behalf of all staff at Roll On Off Services Ltd, we are eternally appreciative for the high calibre of supreme customer service we have received over the years, and look forward to continuing the work relationship for many more to come."

*Tina Foster* **Roll On Off Services Ltd**

"I first dealt with Steve at Anthony Jones when I started up as a new venture in haulage, operating two vehicles. Fifteen years later, I now operate a fleet of 50 vehicles and have been with Anthony Jones the whole time. Steve and his team provide a first class brokering service with attention to detail both on claims and price, and always go above and beyond, allowing me to focus on my business day in day out."

*Mark Priestley* **MD, Mark Priestley SDT Ltd**

"We have dealt with Anthony Jones Insurance Brokers for more than 15 years and in that time, they have proved time and again, why we consider them as a fundamental part of our business. Due to their efficient business model, we always receive what we consider to be first class customer service: from dealing with the day to day problems of policy claims and amendments to renewal negotiations. We always feel like we receive a personal service; we speak to the people that really matter, when the job needs to be done. Their staff are knowledgeable, helpful and above all, willing to fight your cause when needed with professionalism. Due to our position in our market, the cost of insurance is of primary importance and Anthony Jones have consistently reduced our cost whilst maintaining the highest level of cover."

*Stephen Firman* **Managing Director - Firmhaul Ltd**

Anthony Jones delivers confidence; both in the people we deal with and in the insurance they put in place. We consistently get value from our investment and their experts in our respective fields bring respect, honesty and realism. This frees me to get on with developing our business and building a market leading company knowing our risk and claims management is in safe hands."

*Alan McNicol* **Group Financial Director Maritime Transport**

## Anthony Jones – the right fleet insurance partner for your business

### Get in touch

Talk to our team of commercial motor experts about your fleet insurance requirements.

Call **020 8290 9099**

Email [commercial.motor@anthonyjones.com](mailto:commercial.motor@anthonyjones.com)

Web [www.anthonyjones.com](http://www.anthonyjones.com)

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