



NLP Business Diploma

The Foundations of Collaborative Behaviour & Relationships

Join us at Seek First Ltd for this 4-day ANLP Accredited NLP Business Diploma programme. This 4-day practitioner programme is ideal for those wanting a distance-learning element combined with intensive group work. More suited to those seeking to apply NLP & Collaborative Behaviour in their quest to become a high performing leader.

There does exist a set of principles and ideas that has formed the foundations of effective and successful business growth. This programme will give you access to those foundations and will show you how to build upon them to ensure your own success.

Why you will choose this programme:

- You want a quality learning experience that will quickly make a positive impact to your effectiveness.
- You want to realize your true potential and the most professional learning experiences are important to you.
- Your interest is in collaborating with others and you want the highest ethical standards as the basis of your practice.
- You are interested in NLP and want to experience an initial learning opportunity to see if you want to further develop in the field.

What you will learn on this programme:

Our Business NLP training is focused on ensuring that you achieve your outcome. We believe Collaboration is all about people working from the Proactive Space – so we will teach the principles of being proactive. We will cover the following:

- The roots of Proactivity and how the 4-dimensions of Collaborative Behaviour & NLP are intertwined.
- The NLP Communication Model – How to get the response you wish for
- Outcomes and Goals – the road map to the Proactive Space
- Rapport: the key to collaborative relationships
- The basics of influencing others in an ethical manner
- Maintaining a Resilient state and dealing positively with Conflict.

How you will be assessed?

THE MOST POWERFUL FORM OF COMMUNICATION IS BEHAVIOUR.

Integrating the NLP skills and concepts into your behaviour (what you do...how you act) is the evidence procedure for certification as a Practitioner of NLP. The assessment criteria of an NLP Practitioner is based on:

Attitude (embodiment of the presuppositions of NLP)

Behavioural Skills (demonstrated integration of learning)

Content Knowledge (frames, principles, techniques, distinctions)

We know that you will want to be totally confident and assured in your abilities and use of NLP in the future and we will provide you with the following to ensure this is the case:

- Telephone and email support pre & post programme
- Ongoing assessment and feedback from the second we say 'hello';
- A comprehensive course manual along with a wide and varied reading list
- Completion of an NLP Practitioner Written Integration paper, ideally prior to the start of the group sessions.

Other important bits...

Investment:	£750.00 plus VAT includes refreshments, lunch, course materials and certification through ANLP. An early bird booking discount (10%) is available for payment two months prior to the course start date. Funding for this programme may be available through your local funding agency. Payment plans are also available.
Venue:	Bowness-on-Windermere - TBC
Qualification:	ANLP Practitioner of NLP, 30 hours (4 days) formal course room training.
Dates:	Sept 9th –Sept 12th 2019 Jan 14th – Jan 17th 2020
Contact us:	T: 07740506667 E: listen@seekfirst.co.uk

Certification

On successful completion of this 4-day diploma programme you will receive the ANLP Diploma in NLP and will gain access to the Association of NLP, the largest membership body for NLP. Your ANLP Diploma is your gateway to our Business NLP Practitioner Programme – The Essentials Competencies for building Collaborative Relationships

Certificates are awarded to all delegates who:

- Complete each day of the programme;
- Demonstrate an understanding of the attitudes, concepts, skills and behaviours taught during the programme;
- Complete all exercises showing they can act within ethical and ecological boundaries;
- Complete the Practitioner Written Integration Paper.

About Seek First Ltd

Our purpose is to assist our clients create a Proactive Space where Collaborative Behaviour, Trust and Innovation lead to the development of a culture of high performance, empowerment and accountability.

We underpin all our work using a bespoke combination of NLP Training, Personality Type Profiling, Covey's 7 Habits of Highly Effective People, Transactional Analysis and Coaching.

Based in the Lake District, Cumbria we operate throughout the United Kingdom. Our clients are in the Private Sector, the Public Sector and the Third Sector. We provide NLP Training to Diploma, Practitioner and Master Practitioner levels. We are accredited to provide numerous Psychometric Profiling tools and with our partners are at the forefront of developing programmes aimed at improving Collaborative Behaviour and Collaborative Working.

