LAB ANALYSIS











CAMPER KING NEW WEBSITE AND BRAND DEVELOPMENT





THE BRIEF

Firmly established as one of the leading VW camper conversion companies, we've been working with Camper King since their inception, developing their brand and website over the years. With the advent of HTML5 and tablet / mobile traffic, we recommended they have a responsive website to cater for the growing mobile market.

THE CHALLENGE

As any retailer (or indeed any website owner) will agree, SEO is key to driving new business online, so with our developers hats on we set about improving the site's Google rankings, as well as giving the brand itself a service and polish.

We wanted to bring the brand to life more, playing on the 'king' aspect, reflecting the pride the team put into the conversions and the luxurious quality of the finished camper.



The king needs bling!



King for a day

HIRF



King for a lifetime

CAMPERS FOR SALE



Fit for a **King**

CONVERSIONS



Support King

PARTS & ACCESSORIES



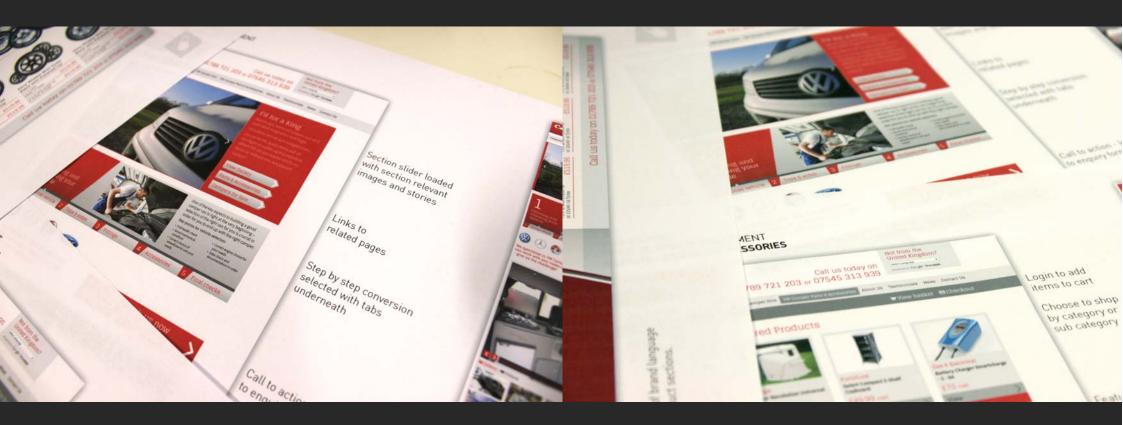
King things

PARTS & ACCESSORIES

We developed a series of icons denoting the areas of expertise Camper King operated, bringing the royal tone of voice into play with supporting copy.



The brochure designs brought more of the brand language into play - without over doing it.



As with any site we build in Wordpress, we designed and built it from the ground up, creating our own structure to best suit the content and present an engaging experience.



A step by step guide to the conversion process was built in - touch friendly for mobile devices. We got the Camper King team involved to inject the team pages with a bit of humour too!



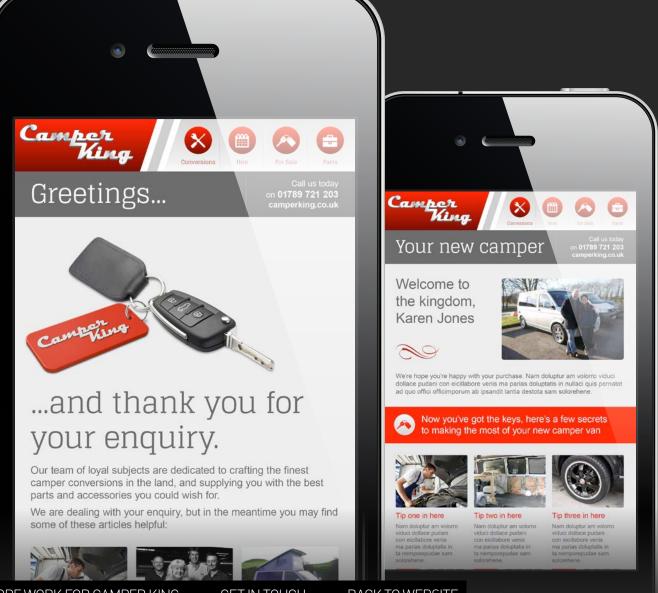


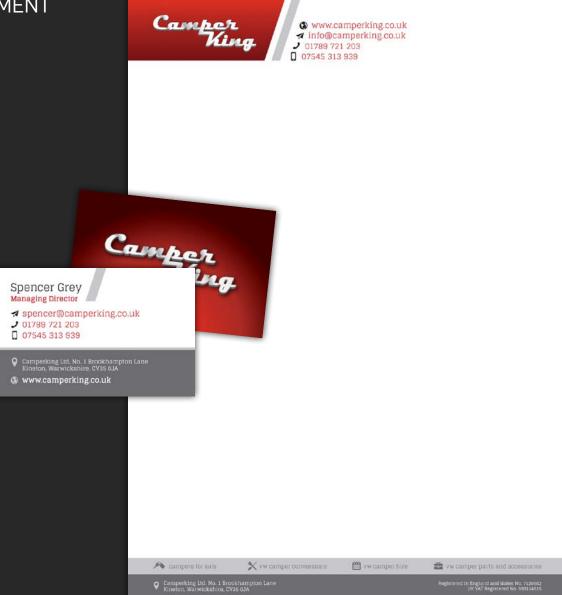


With the responsive design we were able to deliver a consistent experience from desktop to mobile.

Auto-responders integrated into the website forms are to email customers straight away, followed up by a call or email from one of the Camper King team.

We also built newsletter, sales and thank you email templates to ensure the entire communication process was branded effectively.





All of Camper King's office stationery was given some polish too, completing the brand refresh.

I have been a client of Chemical code for seven years and don't often take the time to do testimonials, but on this occasion it warrants the effort to do so. Camper King is now on its sixth rework of the website — further add ons, greater responsiveness, and a marketing tool which has proven to be crucial to our development over the last few years.

To work with people who do genuinely take time to understand prior to delivering a bespoke creative solution is refreshing, because I don't just want another regurgitated template that everyone else has got. Put simply they have been on our side all along and we wouldn't be where we are without their input.

SPENCER GREY
DIRECTOR
CAMPER KING



