

SAP Business
One



HELPING businesses unify
key **OPERATIONS** for **GROWTH.**



Introducing SAP Business One

The SAP Business One application is an affordable, comprehensive solution that provides functionality for every core process you need to run your entire



business. Unlike niche solutions, SAP Business One supports integrated management functions, including financials, sales, customers, inventory, and operations, without the need for separate installations and complex integration of multiple modules. Designed specifically for small businesses, it's quick to install, and more importantly, straightforward to maintain and use.

Business Challenges faced by SME's:



SAP Business One Key Features

Accounting and Financials: Manage your general ledger, journals, budgets, and accounts receivable and payable

Sales and Customer Relationship Management: Manage the entire sales process from first contact to closing the sale and from customer data management to after-sales support

Purchasing and Operations: Control the entire procurement process

Inventory and Distribution: Manage inventory across multiple warehouses and locations, and track and record stock movements

Reporting and Administration: Create, manage, and distribute reports that improve transparency and decision making across the business

SAP Business One Benefits:

Streamlines your Entire Business with a Single Application:

- > By integrating all critical business functions.
- > Real-time business information is instantly accessible across the organisation.
- > Eliminates duplicate data entry along with errors and subsequent costs.
- > Workflow-based alerts trigger auto-response when important business events occur, so you can monitor and focus on those that are most critical.

Strengthen Customer Relationships and Loyalty:

- > It enables you to manage sales, customer service, and support – all integrated with other business functions across the company.
- > With the service call component, you can effectively respond to customer service and support calls and find resolutions more quickly.
- > You can also analyse customers using data from sales, operations, and finance to identify ways to serve them faster and better.
- > With fully integrated Crystal Reports® software, it delivers compelling reporting functionality and information access.

Adapt to Meet your Changing Needs:

- > You can adapt and customise the software to meet your changing needs.
- > SAP Business One provides worldwide coverage with over 40 country-specific versions on a single platform, delivered and supported locally so you can confidently grow your business overseas.
- > There are over 50,000 businesses running SAP Business One.

Business Benefits:

- > More time to focus on growing your business thanks to streamlined operations.
- > Faster response to customer needs with instant access.
- > Strengthened bottom line with a single, integrated system .
- > Closer customer relationships.



What our Customers Say

Phil Duff, ASSOS UK CEO

"Silver Touch provided us with a fully working solution within a short space of time and with a

very cost effective price. They ensured we were fully

happy with the solution before handing over the running of the system to us. Their team we worked with were efficient, friendly, competent and professional. The smooth implementation was a great experience for us here in the UK."



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