

SIMPLE SALES FORECASTING

WWW.MORTONKYLE.COM

Carol Griffiths MBA

carol@mortonkyle.com

0779 002 1885

Sales Forecasting - All Fact - No Fiction

**Inaccurate sales forecasts
banished forever...**

**How often do you
automatically downgrade
the sales forecast?**

**Seeing the same old
prospect names continually
bumped forward every
month?**

**Tired of having to explain
the monthly sales deficit to
the board?**

Stop Now

**With Simple Sales Forecasts
you avoid the guess work in
forecasting sales
performance**

Simple Sales Forecasting is for ambitious sales leaders looking for low risk, planned sales growth.

Simple Sales Forecasting works because it:

Identifies where sales teams should spend their time for maximum impact

Shows what deals are at risk

Helps clean out the sales pipeline and CRM

Outlines the 'real' sales pipeline position based on fact

Fixes the gaps and drives the correct sales behaviour in the sales team

If you've ever wanted to get forensic insight into your sales pipeline, take the guess work out of sales forecasting and build certainty into your sales results, then you need Simple Sales Forecasting

**For for more information call Carol on
0779 002 1885
or check out the link**

<https://www.mortonkyle.com/simple-sales-forecasting/>

Simple Sales Forecasting