



# midlandnetworks.co.uk

Business Mobiles, Telecoms, Energy & IT



*"Your complete  
business technology  
partner"*

# About our Company



## **Midland Networks are a Business Technology Company.**

We combine Information Technology(IT), Communications Technology(Telephony) and Mobile Communications (Blackberry, Smart Phones and Mobile Data). This means we are uniquely placed to offer your business a wide range of services across all technology platforms. You can take a single offering such as lines or broadband, through to a fully converged business technology voice and data network, spanning IT, telephony & mobile platforms. We have developed an enviable reputation for delivering complex voice data & mobile networks in a customer friendly, customer focused way.

Our business partnerships with Dell & Microsoft, along with our telephone systems partnerships with many of the leading manufacturers such as Siemens, Panasonic, NEC and Avaya enable us to offer the right systems for your needs. As authorised resellers for Orange, T-Mobile, Vodafone & O2 we combine our IT & Telephony expertise to give you a seamless voice, data & mobile network, either on a single site, across multiple sites or enabling home working for your staff. At Midland Networks we don't just supply equipment, in fact that is only a small part of our business. We know that IT and telephone systems support along with mobile communications support are critical to our customers businesses. Therefore they are key to our business.

*Aastra  
Siemens  
Panasonic  
NEC  
Nortel  
ZyXEL  
Cisco  
Microsoft*



**We acknowledge** that it's not possible to offer one service that will suit every business. That's why, regardless of business size or sector, we work with our customers to define and implement services from our various offerings. We ensure that our recommendations meet your individual business needs; be it providing simple support for your existing equipment, mobile phones, building a network or implementing hosted voice and data services across multiple sites.

# Telephone Lines & Calls

Analogue, ISDN2, ISDN30 and amazing call discounts

**Telephone Lines** are supplied at extremely competitive rates. We supply all types of lines, including; Analogue lines, ISDN2, ISDN30. and of course SIP. We can transfer your existing lines to us, install new lines or help you move your lines to new premises. All of these services provide a hassle free experience to your company and you can start making savings immediately.

**Telephone calls** are supplied at heavily discounted rates and without locking you into long term contracts. There are also special offers running from time to time, so it's worth checking with us to see whats available.

# Internet Connections & Web



**Business Broadband and Fibre Optics** are increasing in speed almost daily, at Midland Networks we offer a variety of broadband and internet connections, with even our standard service being a business class up to 24 meg broadband. We supply fibre optic broadband where available with up to 40 meg download and 20 meg upload. All broadband and internet connections have the option for on-site support. On site support starts from as little as a few pounds per month and we can offer full managed connections with 24 hour support.

**EFM (Ethernet First Mile)** circuits offering uncontended 10, 20 or 100 meg connections are now leading the way for small to medium size business. Customers looking for competitive monthly pricing while enjoying super fast and super reliable internet connectivity should consider these services.

**Lease Lines & Ethernet** are available for businesses that have a specific need for high-end connectivity for either internet applications or multi-site networking. Pricing for these circuits are on a bespoke basis and we are happy to provide a free of charge site survey.

*Business Broadband  
Fibre Optic Broadband  
EFM  
SDSL  
Lease Lines  
Ethernet*



**Web Design** is available to any customer looking for a great new website. We can design your website for you from 1 page to 100's of pages. For smaller businesses we can spread the cost by adding it to your monthly telephone bill with complete websites starting from just a few pounds per month.





# I.T. & Telecoms Support

Business to Business Telephone System & I.T Support

**When I.T starts to go wrong** there is no truer saying than - When it rains it pours! Midland Networks have a wide range of services ensuring that your always covered. Our team have years of experience in supporting I.T networks, trouble shooting hundreds of issues, meaning we can quickly diagnose issues based on past experience.

**Telephone System Support** is available for new and existing telephone systems, we supply and support most of the leading manufacturers, including; Nortel, Siemens, Samsung, Panasonic, NEC and Avaya. All our engineers are manufacturer trained.

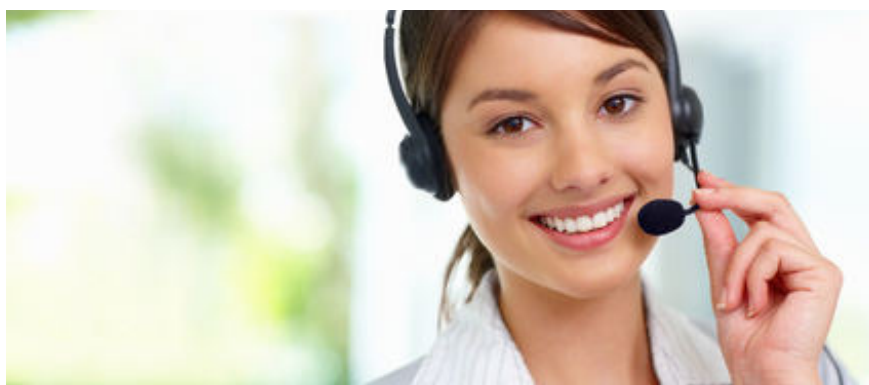
# Telephone Systems, Mobiles & Non-Geo



**Business Telephone Systems** are at the core of our business, we supply, install and support business telephone systems from many of the leading manufacturers, such as NEC, Panasonic, Siemens and Avaya. All our engineers are manufacturer trained and certified, giving you peace of mind that you are putting your communications in safe hands. We also offer support contracts for existing telephone systems, including all BT telephone systems and most other manufacturers. We offer a free site survey to assess your needs and then provide a proposal based on your requirements.

**Business Mobiles** are supplied from all four major providers; O2, Orange, T-Mobile and Vodaphone. Midland Networks are Blackberry specialists and can seamlessly integrate your mobiles into your I.T and communications systems. We offer great business deals and unlike most providers offer on-site installation and support to all our customers. We can hold your hand in this very competitive market to get the best package for your business and then implement it for you, be it 1 or 1000 handsets.

Orange  
O2  
T-Mobile  
Voda  
Freephone  
08 Numbers  
09 Numbers  
Premium Rate



**Non Geographic Numbers** are very popular with most types of businesses. We supply freephone 0800 numbers, local and national rate 0845 and 0870 numbers, along with 09 premium rate numbers. It's really a case of deciding which number is best for your business and we will arrange everything for you.

# Cloud Computing & Datacentre

Cloud and datacentre services aimed at the small & medium enterprise

## **Cloud Computing and datacentre services**

are a fast growing area for businesses looking for high end speed, efficiency, storage and applications without major capital outlay. We offer a wide range of services from the renting of rack space in our datacentre (for you to install your own equipment) through to fully managed voice and data servers, hundreds of terrabits of storage and high end application servers. We have complete power, cooling and connectivity redundancy along with fire suppression systems. We offer 24/7 access, complete security and a fully managed network. Our Service Level Agreements are 100% on power and cooling, at 99.5% on network connectivity.





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**Business Energy** bills are rising all the time, so we have teamed up with the big energy companies to offer our customers discounts on their business gas and electricity. We will provide you with a quote and once you are happy we can switch you over in a painless transfer process. We save our customers up to 40% even in this tough market. All we need is just a few details from you in order to confirm exactly how much we can save you.

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