



Recovering your overpayments

GN SME One-Off Business Rates Recovery



**GOODMAN
NASH**
PROPERTY AUDIT

Securing savings for your business

Life is busy enough when you're running a business. So it's little surprise many small companies mistakenly overpay business rates on their premises. That's where GN SME One-Off Business Rates Recovery comes in, returning overpayments so you can reinvest them back into your business.



Thank you for all you have done on behalf of Potterne Social Club. Without your initiative we would be unaware that this substantial refund was available to us. I and the Club's committee very much appreciate the ease and simplicity of the whole process and we are grateful for your honest and transparent description of costs and benefits to us. Put simply, you did precisely what you had promised us. You obtained the substantial rebate due to us, from past payments and have established our future business rate obligations to our considerable advantage.



Potterne Social Club

Making business rates clear

While the concept behind business rates are straightforward, they are among the most complicated taxes to administer. Appealing against rateable values is also time consuming with delays in the appeal process against rateable values often taking years. What's more, rateable values change frequently. This means historic charges for earlier years can also change, making it a common occurrence for reopening of billing across previous rate years.

Supporting smaller businesses

Across the UK, we've returned overpayments to thousands of small and medium-sized businesses. In fact, in under 24 months, we recovered over £11 million for around 1,700 businesses like yours. However, don't just take our word for it. Our website at www.goodmannash.co.uk features genuine testimonials from companies that have benefitted from the GN SME One-Off Business Rates Recovery service.

Work with an ethical partner

Behaving ethically is at the heart of everything we do. We believe it distinguishes professional businesses from unscrupulous players in the marketplace. That's why we choose to be regulated by the Royal Institute of Chartered Surveyors. As part of our membership, we uphold the following five standards:

- Act with integrity.
- Always provide a high standard of service.
- Act in a way that promotes trust in the profession.
- Treat others with respect.
- Take responsibility.

To make sure our communications and marketing meet the highest standards, we also comply with the legal requirement of the Official Register. So if you're registered for the Telephone Preference Service (TPS), we'll only call you if you give us your consent.

Your questions answered

Before choosing the service, you'll naturally want to know you can trust us to save you time and money. We hope these answers to frequently asked questions will put your mind at rest. If we haven't answered your question, please get in touch.

Q Why do I need Goodman Nash?

A The rating system is large and complicated. Properties and their use change over time, which means their rateable values are often incorrect. There are also many complex exemptions and reliefs that you might be entitled to. We have the skills and experience to identify savings and refund them swiftly to your business.

Q Why should I trust Goodman Nash?

A We are widely recognised as the UK's market leaders in the historic property audit sector, delivering millions of pounds to thousands of ratepayers. In over 21 years, we have never received a claim against our professional indemnity insurance. We are also accredited to the Royal Institution of Chartered Surveyors (RICS), and adhere to its strict code of conduct.

Q How much do you charge?

A We work on a 'no win, no fee' basis. So you won't pay a penny if we're not successful. If we do secure a refund, we base our fee on a percentage of the money we recover. This means our work essentially pays for itself.

Q What do you need from me?

A Not much at all. We'll ask you to sign an agreement for us to act on your behalf. Ideally, you will provide a copy of a rates bill and a letter of authority, which we will draft for you. We may also need to know the dates you occupied your premises, and rental information, if appropriate.

Q Do I need a meeting with you?

A You're welcome to meet one of our representatives in person. We'll travel to meet you with no cost or commitment. If you prefer, we can also discuss matters by phone and email. Either way, we'll work to secure your refund without delay.

Q Does your work involve inspecting my property?

A The Valuation Office Agency and councils rarely need to inspect properties. However, we'll let you know if this might happen.

Q Can you guarantee my refund?

A There are no guarantees as many issues might change our belief that there's a refund opportunity. However, once clients instruct us and we confirm the facts, our success rate exceeds 90%.

Q What if I don't have time to deal with you?

A We never contact businesses speculatively. If we approach you, it means we're very likely to secure a refund for you. With little time and effort on your part, Goodman Nash will work to deliver a significant windfall for your business.

Q Where do you get your information on business rates?

A We pool data from many different sources from the public domain and third-party subscription services.

Q I've looked into this before/I have a rating agent – how can you help?

A There's some confusion between our service and appealing against rateable values. Our service is specific, targeted and relates to historic opportunities. So while you or a rating agent may have appealed rates before, we reveal any overpayments you might have made.

Q Are you too good to be true?

A You should find the answer to this question in our testimonials. To put your mind at rest, please get in touch and ask as many questions as you need.

Q Could my business rates go up?

A Our first step involves making sure your rateable value is correct. If we find your property is undervalued, we'll discuss the risks involved with you before identifying savings opportunities.

Q Can you reduce my liability for future years?

A We might be able to. Our work usually involves correcting historical overpayments. However, this work could also change your future liability for the better.

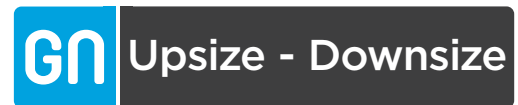
Let's talk

This might be one opportunity that's too good to pass by. As recognised experts in historic business rates recoveries, Goodman Nash has the skills and resources required to secure significant savings for your company.

There's another good reason to get in touch: if we don't find a refund, there's no fee to pay. So you have nothing to lose and everything to gain. To find out more about how our GN One-off Business Rates Recovery service can save you time and money, please contact us.

Contact Jason Delaney today

Other GN Services



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