



CONOPS

INTELLIGENCE & RISK ADVISORY
DYNAMIC SOLUTIONS FOR AN EVOLVING WORLD

2015

Service Brochure

CONOPS LLP

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CONTENTS

2 – Overview

3 – Risk Advisory

4 – Protective Services

5 – Capacity Building

6 – Asset Protection

7 – Logistics & Supply

8 – Pathfinding

9 – High Net-Worth Individuals

10 – Additional Services

11 – Summary

12 – Contact Us



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OVERVIEW

CONOPS LLP is a UK based multi-services consultancy firm formed as a result of personal experiences within Libya, Afghanistan, Iraq and Corporate FTSE 200 Businesses within Europe.

Our dynamic solutions are delivered to multi-national corporations, government organisations and high net-worth individuals conducting business in emerging markets and complex frontier environments.

We help our clients reduce costs, save time and improve efficiencies to maximise success.

Using an internationally recognised Risk Management Framework, potential sources of risk are identified and assessed for their impact on business operations to ensure appropriate mitigation through one of our many service lines.

Our focus is on the provision of accurate, effective and actionable advice to public and private sector companies with a particular interest in Africa.





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RISK ADVISORY

Our Risk Advisory service is used to identify and assess factors that may jeopardize the success of an organisations business model or an individual project by placing people or assets at risk.

Our experienced risk management consultants, supported by our in-house intelligence analysts, review strategic and operational risks arising from various threat actors to holistically prescribe effective and proven management systems which identify vulnerabilities and mitigate risks.

Partnering with your organisation, we provide acceptable, cost-effective, mitigating strategies that are specific to your needs and the area in which your organisation operates.



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PROTECTIVE SERVICES

The security operatives within the Conops network have years of experience working in challenging, complex and hostile environments and include Executive Protection Specialists, K-9 handlers, Protective Security Details (PSD) and multiple-tier medics.

Our solutions are commensurable to your needs, providing peace of mind that business operations and personnel are secure, enabling you to focus on company priorities.

PSD teams facilitate the protection of your personnel in complex and often hostile environments. Our highly trained and experienced operators embed themselves into your operations to facilitate your objectives seamlessly.



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CAPACITY BUILDING

Our training experience is extensive. We develop and implement training courses that help drive efficiencies and improve operations for Military, Law Enforcement, Security and Emergency Services.

Using a holistic approach, we review your current capabilities and objectives to prescribe training packages that meet your requirements and harmonise the most current tactics, techniques and procedures (TTP's) within your organization's culture and operating model.

Training delivery includes class room based teaching, practical lessons / scenarios, and on the job training (OJT) to ensure students fully understand learning objectives.

Training we offer includes:

- **Internal Security / Medical Training**
- **Tactical / Firearms Training**
- **Dignitary Protection**
- **Operational Mentoring**
- **Leadership Coaching**



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ASSET PROTECTION

By identifying critical assets and conducting detailed risk analysis, we apply multi-layered security zones and prescribe physical security and technological measures to increase the security and protection of critical assets.

Using our extensive knowledge and experience of critical asset protection, we provide dynamic solutions that prioritise and protect critical assets against threats.

Our holistic approach reviews your current measures against perceivable and known threats and prescribes measures which further improve your protective capabilities.

By implementing multi-layered security zones and combining various physical and procedural measures, our methodology and increased training provides a robust system to identify and proactively manage threats to your assets.



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LOGISTICS & SUPPLY

Working to your project requirement and budget, we provide consultants, embedded managers or even manage your operation in-house.

The resources managed in logistics can include physical items, such as food, materials, equipment, liquids, and staff, as well as abstract items, such as time, information, particles, and energy.

The logistics of physical items usually involves the integration of information flow, material handling, production, packaging, inventory, transportation, warehousing, and often security.

Many of the exchanges encountered through this process are between different companies that seek to maximise their revenue but may have little or no knowledge or interest in the remaining players in the supply chain.

Accurate and timely intelligence advisory coupled with an effective logistics management solution can help to mitigate the risk of accidental or intentional disruption



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PATHFINDING

Entering new markets within complex environments can be extremely challenging.

Our consultants combine knowledge of host-nation domestic laws & regulations with experience of society & cultural values, minimising your exposure to operational, reputational and commercial risk.

As part of a full-spectrum Corporate Reconnaissance service we provide:

- **Due Diligence screening of potential business partners and local service providers**
- **Identification & provision of appropriate life support, infrastructure and transportation solution.**
- **Threat assessment and the design of appropriate security strategies**
- **Advisory services surrounding corruption and mitigating strategies to safeguard your business**



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HIGH NET WORTH
INDIVIDUALS

Using our knowledge and experience of providing global corporate protective services, we provide tailored and discreet services to high net-worth clients and their families

Drawn from the military and police, our consultants possess a developed understanding of the requirements of corporate clients both within the UK and international complex environments

By adapting client-focused methodologies, we work alongside HNW & UHNW individuals & families, delivering our customised & scalable solutions, commensurate to a client's specific requirements.

Our high net-worth client services encompass the following

- **Close Protection Personnel**
- **Residential Security Teams**
- **Travel Management - Domestic and overseas**
- **Mobile Security (Air, Land and Sea)**
- **Event and Venue Security**



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ADDITIONAL SERVICES

By utilising our trusted network of suppliers and partner organisations, we are also able to provide the following additional services:

- **Vehicle Tracking Solutions**
- **Personnel GPS Tracking**
- **Secure Encrypted Communications**
- **Specialist Procurement**
- **Specialist Recruitment**



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SUMMARY

Many security companies provide a one way service to multi-national clients, without consideration of the potential impact of that business within a new geographical area. This can lead to problems with local government, civil unrest and lack of understanding if not managed correctly.

Our methodology adopts a full-cycle holistic approach to provide forward looking, predictive and actionable information and support services to assist high level decision making and strategic planning process.

Our services help to facilitate business opportunities, economic growth and increased security through dynamic solutions for an ever evolving world.



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