



# Cut costs, not corners

How much do you spend on the following? If you're like most businesses, the answer is **"too much"**.

- ◎ INK / TONER
- ◎ REPAIRS / SERVICE
- ◎ MACHINE REPLACEMENT
- ◎ LEASE(S)
- ◎ PAPER
- ◎ IT
- ◎ SCANNING
- ◎ DOCUMENT STORAGE
- ◎ SECURITY TIME MANAGEMENT

If you're spending over £30 per month, in a contract, spending a lot on ink/toner, constantly replacing machines, and looking to reduce costs, we can help. And what's more, in helping you to slash unnecessary costs, we can improve the quality of your facilities, helping you to win more business. We can also help you to reduce your printing, thereby reducing your environmental impact – a vital task for all businesses, big and small.

**“We at Camelott support Edward's Trust because of the great work they do in helping bereaved families.”**

If you're like most business people, you may have some objections to the suggestion that we can cut your costs all while upgrading your facilities. But the truth is, we've probably heard them before. Here are some of the most common responses we get – and our replies:

## But we're already in a contract

We can buy you out of the lease and still save you money with NEW equipment.

## If it's not broke, don't fix it

You might feel that things are working fine as they are. In our experience, many people who say this are working around problems and worry they will incur additional costs. But that's rarely the case: usually, we can get you working smarter and more efficiently, saving you time and money.

## But we've always done it this way

This is probably the most common explanation for failing to update your business with the times. And most people are perfectly happy with it... until we show them what they're missing out on.

## Someone looked at it and couldn't do anything

We have yet to go out and do a review only to discover that someone else has come up with a better idea. We pride ourselves on finding solutions others miss. The reason for that is simple: we look at your interests, not what will make us the most money or where we can put machines.



Supporting children and families who are facing loss and surviving bereavement

Find out for free how we can improve your facilities by calling us on **0843 8868680**, emailing **[sales@camelott.co.uk](mailto:sales@camelott.co.uk)**, or visiting **[www.camelott.co.uk](http://www.camelott.co.uk)**

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